



Care Provider Solutions  
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## TIPS TO FILL OPEN BEDS AT YOUR AFC FACILITY

### To cover overhead and maintain profitability

Once a License is issued, the State of Michigan does **NOT** announce the opening to the public. It is up to you to notify the public of the services you offer. Follow these simple steps to find residents faster and create a waiting list.

### Licensed as an AFC WITHOUT a specialized certification

- Join and/or attend Networking Meetings offered in the community such as Caregiver Resource Network or Council on Aging of Kent County to announce your openings.
- Join Facebook Groups targeted towards health care.
- Contact the Guardian Monitor in your county. Ask them to notify the public guardians of your openings. The Probate Court for your county can tell you the contact's name.
- Contact referral agencies such as Care Patrol, Senior Oasis Advisors or Agewise to place residents in your home. Note: You will pay a commission to the agency for placing the resident in your home.
- Pass out flyers about your home at community events or public places where the population you want to serve may attend such as libraries, Chamber of Commerce, hair salons, Elder Law Attorneys, Insurance Agents selling Long Term Care Insurance, local Chamber of Commerce and churches to make them aware of your openings for residents.
- Post openings with a FREE listing with Senior Preferences magazine at [www.seniorpreferences.com](http://www.seniorpreferences.com). Add business under Residential Adult Foster Care Section.

## **Licensed as an AFC WITH a specialized certification**

- Follow the same steps as an AFC without specialized certification.
- Contact your local Community of Mental Health such as Network 180 in Kent County to become a provider to receive extra funding associated with care of the individual (CLS/PC).
- Contact waiver agencies such as Area Agency on Aging, Reliance and/or PACE to become a waiver provider to receive extra funds associated with the care of the individual.

### **Network 180 Kent County CMH**

Tony Maniscalco

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### **Area Agency on Aging Kent County**

Megan Bergmans

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Email: [meganb@aaawm.org](mailto:meganb@aaawm.org)

### **Reliance Kent County**

Vicki Holmes

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Email: [vicki.holmes@reliancecccp.org](mailto:vicki.holmes@reliancecccp.org)

### **PACE of Kent County**

Garnet Silverstein

Tele: (616) 913-2006

Email: [garnet.silverstein@careresources.org](mailto:garnet.silverstein@careresources.org)

### **Region 3B Area Agency on Aging/CareWell Services Southwest**

Karla Fales, Chief Executive Officer

Linda Frost, RN, Care Management Director

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### **Milestone Senior Services**

Richard Kline, Chief Executive Officer

Mark Vlietstra, Waiver Manager

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**OTHER COMMUNITY OF MENTAL HEALTH AGENCIES**

**ALLEGAN COUNTY COMMUNITY MENTAL HEALTH**-Phone: (269) 686-5124

**COMMUNITY MENTAL HEALTH OTTAWA COUNTY**-Phone: (616) 392-1873

**WEST MICHIGAN CMH**

LAKE COUNTY 231-745-4659

MASON COUNTY 231-845-6294

OCEANA COUNTY 231-873-2108

**OAKLAND COMMUNITY OF MENTAL HEALTH**-Phone: (248) 764-4426